

RAPID FIRE QUESTIONS ASSIGNMENT

GOAL: To be able to answer patients properly when they ask about the practice

LOGISTICS: Find the answers to those questions via the doctor and/or coworkers

1. Where did the doctor(s) go to undergrad?
2. Where did the doctor(s) go to dental school?
3. When did the doctor graduate?
4. How long has the doctor been in practice?
5. What is the practice mission statement/doctor's philosophy?
6. Is the doctor old? (We recognize that this is a relatively inappropriate question, but people will ask it nonetheless. You don't have to give an age, but you should have some sort of answer ready.)
7. Is the doctor married? (This is as inappropriate as #6, but again, people will ask. Have your answer ready.)
8. Does the doctor have children? (Same as the two above.)
9. What services does the practice offer?
10. What services does the practice NOT offer and why?
11. How long would you schedule for each type of procedure?
12. Does the doctor place silver fillings? Why or why not?
13. Do I have to have x-rays taken at visits?

RAPID FIRE QUESTIONS ASSIGNMENT

14. Does the doctor see children?
15. What age does the doctor recommend a child first start seeing a dentist?
16. What's his/her bedside manner like?
17. How long have the members of your team worked in dentistry?
18. What licenses do your team members have?
19. What are your hours?
20. What insurance plans do you participate in?
21. Do you offer payment plans? If so, what kinds?
22. What dental technology does the office offer?
23. How can I reach the doctors for an after hours dental emergency?
24. Do you offer "laughing gas"?
25. Do you do sedation dentistry?

Date of completion:

Reviewed with doctor/manager:

Initial after satisfactory completion: